

December 7, 2021

Preliminary Monthly Report for November 2021

Money Partners Group today released the following data for consolidated performance in November 2021. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FY3/21											
	2020									2021		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	407	303	318	282	309	310	273	355	495	413	452	591
Foreign exchange trading volume (Currency in millions)	82,072	92,851	106,893	75,910	85,460	82,287	60,129	75,348	71,190	66,894	71,453	97,402
Customer accounts (Accounts)	340,605	340,735	340,825	340,830	340,840	340,768	341,218	341,138	341,086	341,521	341,690	342,122
Foreign exchange margin deposits (Million yen)	62,460	62,004	61,807	62,331	62,751	65,155	62,104	61,812	61,175	60,590	59,575	59,081
General customers	60,227	59,654	59,267	60,022	60,364	63,044	60,121	59,849	59,365	58,733	57,731	57,346
Financial companies (B-to-B)	2,232	2,350	2,539	2,309	2,386	2,111	1,982	1,963	1,809	1,856	1,843	1,734
Manepa Card accounts (Accounts)	162,828	163,034	163,058	163,086	163,138	163,159	163,034	162,996	162,802	162,492	162,309	161,921

Period	FY3/22											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395	387	470	430	429				
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739	76,532	78,411	90,593	95,217				
Customer accounts (Accounts)	342,801	343,397	343,817	344,134	344,314	344,522	344,755	345,482				
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671	56,468	56,284	55,503	54,426				
General customers	57,068	54,786	54,965	55,027	55,065	54,825	54,090	52,988				
Financial companies (B-to-B)	1,567	1,489	1,616	1,644	1,403	1,459	1,412	1,438				
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091	160,964	160,800	160,701	160,574				

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency in units using the base currency. Trading volume has not been converted into yen.
2. The number of customer accounts and balance of foreign exchange margin deposits are as of the end of the month.
3. Money Partners started contract-for-difference (CFD) trading in August 2011. Margin deposits, trading volume and trading revenues in CFD are included in foreign exchange margin deposits, foreign exchange trading volume and operating revenues, respectively.
4. The foreign exchange margin deposits are presented separately by transactions from general customers and transactions from financial institutions that are B-to-B customers.
5. "Operating revenue" for the period from July 2020 to March 2021 includes the figures of a consolidated subsidiary COINAGE, Inc. On March 31, 2021, the Company closed and dissolved the crypto-asset exchange business.

<Overview of November>

In the foreign exchange market in October, the U.S. dollar/yen rate started trading at the lower 114 yen level. Then, it fell to the upper 112 yen level on the 9th of the following week due to the decline in interest rates in European countries caused by the Bank of England's announcement on the 4th that it would leave its policy rate unchanged contrary to market expectations, which spread to U.S. interest rates, and also due to position adjustments over the weekend. On November 10, the Consumer Price Index for October in the U.S. exceeded expectations, and the U.S. dollar/yen rate recovered to the 114 yen level, and on the 17th, it rose to the level of 115 yen, but the upward trend weakened owing to the psychological turning point. On the 19th, the price temporarily fell to the mid-113 yen level due to news regarding the lockdown restrictions in European countries. The dollar was buoyed by the decision to reappoint Federal Reserve Chairman Powell and the hawkish comments on the FOMC meeting on the 22th, and the U.S. dollar/yen rate reached a mid-month high at the mid-115 yen level on November 24, the first time since March 2017 (about four years and eight months). However, on the 26th, a new COVID-19 variant (Omicron) was discovered in South Africa, which accelerated the risk-off movement, and it fell to the lower 113 yen level. After that, amidst various information about Omicron variant, the price temporarily hit a low for the month in the mid-112 yen level at the latter half of the month, and ended the month in the higher 113 yen level.

On the other hand, European and Oceanian currencies, which are the main currencies handled other than the U.S. dollar/yen, showed the same large price movements as the U.S. dollar/yen rate amid the generally strong yen trend.

In emerging market currencies, the Turkish lira plummeted due to the unusual decision by the Turkish central bank to cut interest rates under inflationary conditions, and the South African rand plummeted due to the discovery of Omicron variant.

In terms of foreign exchange rate volatility, the average daily range of the U.S. dollar/yen was 0.798 yen (0.654 yen in the previous month), up from the previous month when it was relatively high overall.

Under such circumstances, Partners FX nano has set the spread of USD/JPY at 0.0 yen (same price for buying and selling) for 24 hours per trade up to a trading volume of 50,000 currencies, and the spreads of AUD/JPY, EUR/JPY, GBP/JPY and Turkish Lira/JPY are set at the narrowest level for 24 hours per trade. In addition, Partners FX, which has 100% execution power, is continuing the campaign to reduce the spreads to 0.2 yen for USD/JPY, 0.3 yen for AUD/JPY, 0.3 yen for EUR/JPY and 0.5 yen for GBP/JPY during the period of 18:00-24:00. In addition to this, we are continuing our campaign to reduce the exchange rate to 0.3 yen for EUR/JPY and 0.5 yen for AUD/JPY. Foreign exchange trading volume increased 5% from the previous month to 95.2 billion currency units due to an increase in Turkish lira and other emerging market currencies, despite the low number of real trading days due to a total of four national holidays, two in Japan and two in the United States. Operating revenue remained unchanged from the previous month at 429 million yen, partly due to the number of days of deferred delivery at the time of rollover of positions, despite an increase in trading volume. In addition, margin deposits received for foreign exchange transactions decreased by 1,077 million yen compared with the previous month to 54,426 million yen, due to a decrease in general customers and an increase in financial institutions.

On December 6, 2021, our consolidated subsidiary, Money Partners Co., Ltd., began providing services for cryptographic asset-related over-the-counter derivative transactions (cryptographic asset CFD).